

# Fastest-Growing Private Companies, \$250,000 to \$5 million

(ranked by revenue-growth percentage)

2011 rank	Company	President/CEO Website	2010 revenue 2008 revenue FY ends	Growth percentage 3-year revenue growth	Type of business
1	<b>Alex and Ani Inc.</b> 115 Pettaconsett Ave. Cranston, R.I. 02920 (800) 725-7822 Fax: (401) 467-8070	Giovanni Feroce, CEO www.alexandani.com	\$4,551,021 \$1,121,663 December	306% \$3,429,358	Jewelry products and other accessories
2	<b>Ron Smith Homes</b> 66 Main St. Wakefield, R.I. 02879 (401) 788-9700	Ronald J Smith, president www.ronsmithhomesri.com	\$1,500,000 \$500,000 December	200% \$1,000,000	Residential real estate construction and sales
3	<b>The Savory Grape Inc.</b> 1000 Division St., Unit 120 East Greenwich, R.I. 02818 (401) 886-9463	Nino Michele Granatiero, president www.thesavorygrape.com	\$1,697,000 \$745,000 December	128% \$952,000	Retail and online wine, craft brew and specialty spirits business
4	<b>Trans-Tex LLC</b> 6 Robin St. Providence, R.I. 02908 (401) 331-8483 Fax: (401) 331-6491	Philip B. Barr, CEO, Michael Woody, president trans-texinc.com	\$3,557,176 \$1,888,634 December	88% \$1,668,542	Sublimation printing onto narrow-web textiles
5	<b>East Coast Technology Group</b> 1300 Highland Corporate Drive, Suite 203 Cumberland, R.I. 02864 (401) 464-9005 Fax: (401) 633-6346	Steven J. Gietz, president www.ectechgroup.com	\$1,125,000 \$700,000 June	61% \$425,000	IT network and business consulting, IT security auditing, office-to-office connectivity, video-surveillance systems
6	<b>Sandler Training/Sales PHD Inc.</b> 400 Reservoir Ave., Suite 2E Providence, R.I. 02907 (401) 751-8989 Fax: (401) 751-5607	Jacob J. Belt, president of Sales PHD Inc. www.salesphd.sandler.com	\$1,130,000 \$742,627 December	52% \$387,373	Provides sales training and coaching services for owners, presidents, CEOs, sales managers, salespeople and other professionals to help develop a systematic approach to recruiting, hiring, training and management of new business efforts
7	<b>Todays Office Professionals</b> 33 College Hill Road, Suite 29A Warwick, R.I. 02886 (401) 823-7100 Fax: (401) 823-7103	Fred Ricci, franchise owner www.todays.com	\$1,425,000 \$1,000,000 June	43% \$425,000	Office, legal and financial staffing agency offering temporary, temp-to-hire and permanent placements
8	<b>Keller Williams Realty of Newport/East Bay</b> 809 Aquidneck Ave. Middletown, R.I. 02842 (401)-845-9200 Fax: (401) 845-9202	Chad Kritzas, Bob Sparr, owners, Connor Dowd, operating principal, Julie Costa, managing partner www.kwnewport.com	\$2,736,264 \$1,965,128 December	39% \$771,136	Real estate brokerage
9	<b>Stone Tower Properties</b> 545 South Main St. Providence, R.I. 02903 (401) 490-6444 Fax: (401) 490-6866	Robert Nickerson, president www.stonetower.com	\$523,000 \$383,841 December	36% \$139,159	Commercial real estate brokerage
10	<b>HCC Marketing</b> ① 2757 Pawtucket Ave. East Providence, R.I. 02914 (401) 273-5530 Fax: (401) 331-2061	Kerry Chaffer, Bill DeWitt, Bob Hurley, partners www.hccmarketing.com	\$2,000,000 \$1,500,000 July	33% \$500,000	Marketing
11	<b>Communications Unlimited Inc.</b> 83 Vermont Ave., Unit 8 Warwick, R.I. 02888 (401) 737-0800 Fax: (401) 739-2376	Kevin Rooney, president www.communicationsunltd.com	\$1,027,000 \$780,000 December	32% \$247,000	Business communications, data equipment sales, service and installation
12	<b>Tec Direct Inc.</b> 1395 Atwood Ave. Johnston, R.I. 02919 (401) 944-5045 Fax: (401) 944-9843	Gary P. DiCasparro, president and owner www.direct911.com	\$500,000 \$380,000 December	32% \$120,000	Provider of IT solutions, full computer service, training, printers, plotters, data recovery; laptop repair specialist, server support, exchange, network support
13	<b>R.I. Temps Inc.</b> 56 Maple St. Warwick, R.I. 02888 (401) 781-8400 Fax: (401) 781-2280	Diane Martin, CEO, Scott Seaback, president www.ritemps.com	\$3,800,000 \$2,900,000 December	31% \$900,000	Employment agency
14	<b>ABM Group LLC</b> ② 21 College Hill Road Warwick, R.I. 02886 (401) 681-4949 Fax: (401) 681-4950	Eric S. Ahlborg, president, Anthony Ventetuolo Jr., chief operating officer www.Ahlborg.com	\$2,600,000 \$2,000,000 December	30% \$600,000	Property management, owner's representative, construction/renovation
15	<b>EpiVax</b> 146 Clifford St. Providence, R.I. 02903 (401) 272-2123 Fax: (401) 272-7562	Dr. Anne S. De Groot www.epivax.com	\$3,095,969 \$2,387,033 December	30% \$708,936	Biotechnology—immunology/immuno-informatics
16	<b>Brave River Solutions</b> 875 Centerville Road, Building 3 Warwick, R.I. 02886 (401) 828-6611 Fax: (401) 828-4834	Ernie Gaines, principal and president, Jim McAssey, principal and vice president www.braveriver.com	\$2,510,000 \$1,937,000 December	30% \$573,000	Provider of websites, IT support and IT consulting
17	<b>Vision Telecom Inc.</b> 42 Oriental St. Providence, R.I. 02908 (401) 243-8500	Jeff Swider, president www.visiontel.net	\$1,628,691 \$1,326,955 December	23% \$301,736	Telecommunications broker/agent
18	<b>All Occasion Transportation</b> ③ 110 Comstock Parkway Cranston, R.I. 02921 (401) 312-0945 Fax: (401) 312-0950	John S Olinger www.alloccasionlimo.com	\$3,600,000 \$2,933,157 December	23% \$666,843	Luxury ground transportation services based in Providence serving more than 60 cities worldwide
19	<b>PC Troubleshooters Inc.</b> 110 Jefferson Blvd. Warwick, R.I. 02888 (401) 921-2607 Fax: (401) 921-2610	Eric M. Shorr, president www.pctrouble.com	\$1,800,000 \$1,500,000 December	20% \$300,000	Business continuity and disaster recovery, computer and network design, installation, management, repair and security, network video-surveillance camera installations, computer sales, server and desktop virtualization, Mac repair
20	<b>Technology Advisory Group</b> 1769 Elmwood Ave. Warwick, R.I. 02888 (401) 228-6400 Fax: (401) 228-7161	Gary Harlam, president www.techadvisory.com	\$1,710,000 \$1,595,000 December	7% \$115,000	Full-service computer-network design, installation and support provider; business continuity and disaster-recovery service provider, fixed-price, total-network care support
21	<b>Creative Environment Corp.</b> 50 Office Parkway East Providence, R.I. 02914 (401) 438-7733 Fax: (401) 438-7620	Jason Sousa, Peter DiSpigno, Richard Newell, principals www.cec-engineering.com	\$1,700,000 \$1,650,000 December	3% \$50,000	Engineering
22	<b>Rhode Island Property Advisory Co.</b> 181 Knight St. Warwick, R.I. 02886 (401) 736-8300 Fax: (401) 737-6765	John P. Morgan, president CEO www.ripac.net	\$2,500,000 \$2,435,000 December	3% \$65,000	Real estate management firm
23	<b>Catalyst Inc.</b> 275 Promenade St. Providence, R.I. 02908 (401) 732-1886 Fax: (401) 732-5528	Brian Odell, president www.catalystb2b.com	\$4,878,000 \$4,775,000 December	2% \$103,000	Business-to-business brand and marketing communications consultancy

NA = Not applicable/not available NL = Not listed last year

① Previously listed as Hurley Chandler & Chaffer.

② Formally Ahlborg Building Management, an Ahlborg Cos. organization.

③ An O2 Global Company.

LIST RESEARCHED BY Alissa Foley

Some survey recipients may not have responded; information is the best and most complete available as of press time. It is not our intent to endorse the participants. While every attempt is made to ensure the accuracy of the top lists, omissions and errors sometimes occur. Please send additions or corrections to: Researcher, Providence Business News, 220 West Exchange St., Providence, R.I. 02903. To request a survey or to update contact information, write to research@pbn.com.